



Camera di Commercio Italiana in Cina

中国意大利商会

China-Italy Chamber of Commerce

China-Italy Chamber of Commerce  
Career Day 2020

Job Description

Position: **Senior Homologation Manager**

**Job Description (100 words):**

The senior homologation manager will manage go-to-market activities for the Chinese/Asian market including cultivating existing business partnerships and finding new business.

Job location: **Chongqing**

Type of job (full-time, part-time, internship): **Full-time**

Required experience: **5+ years of experience within the automotive industry**

Starting date: **Now**

Salary (if indicated): **The salary is related to the experience**

**Candidates' requirements (100 words)**

- 5+ years of experience within the automotive industry;
- Bachelor's degree in engineering (mechanical or similar);
- Expert knowledge about regulatory requirements in different regions/countries;
- Experience in developing partnerships and new business in China and preferably in other Asian markets;
- Be able to negotiate strongly and create win-win strategies and programs;
- Excellent verbal and written skills in both Chinese, English, and Italian;
- Strong analytical skills, including the ability to do market assessments, business planning and strateg;
- Must be proficient with technology and business software and highly comfortable working with remote teams;
- Relational ability to communicate with different speakers: companies/partner/suppliers/clients;
- Problem solving.



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**Company Information**

Company Name: **Automotive Technical Service S.r.l.**

**Company Description (100 words):**

**Automotive Technical Service S.r.l. is the Technical Services designated by the Authority for Approval of San Marino to perform inspections aimed at issuing type approval of components and systems of vehicles with the UNECE code E57. With headquarters in San Marino, ATS has branches in China, Hong Kong, India and Brazil. Our structure addresses, with its services, to builders and manufacturers who need to approve components and systems of vehicles according to the UNECE Regulations, in order to be able to subsequently produce in series.**