



**Camera di Commercio Italiana in Cina**  
中国意大利商会  
China-Italy Chamber of Commerce

**China-Italy Chamber of Commerce**  
**Beijing Career Day, May 12<sup>th</sup>, 2019**

**Job Description**

**Position: Sales Consultant**

**Job Description:**

- Talk with clients to understand their insurance needs;
- Prepare quotations for clients;
- Leverage in-depth insurance knowledge to steer clients towards a viable solution;
- Review insurance plans;
- Work with teams to deliver quality customer service at all touch points;
- Follow-up with clients on a regular basis.

**Job location: Beijing**

**Type of job (full-time, part-time, internship): Full-time**

**Required experience: According to visa requirement**

**Starting date: June 7<sup>th</sup>**

**Salary (if indicated): N/A**

**Candidate's Requirements:**

- Autonomous, proactive, and enthusiastic;
- Flexible, creative, and able to adapt to new market trends;
- Strong communication, negotiation, and interpersonal skills;
- Results oriented;
- Good customer relationship management;
- Organizational and time management;
- Excellent verbal and written English skills (additional languages are a plus);
- Proficient in Microsoft Office and willingness to learn new applications.



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### **Company Information**

**Company Name: Pacific Prime**

**Company Description:**

Pacific Prime is widely regarded as Asia's leading international health insurance and employee benefits intermediary. In operation since 2000, we now manage policies for 300,000+ clients via our six offices around Asia and the Middle East. As an ever-growing company, we are looking for confident and self-driven International Sales candidates to join our team of international and multicultural professionals in Beijing. When you join us, you will be joining a dynamic and relatively new market with opportunities for mobility in the future.