

CURRICULUM VITAE – COOPER RAPHAEL PAUL

PERSONAL INFORMATIONS

Name	COOPER RAPHAEL PAUL	
Postal Addresses	Hua Fa Xin Cheng Building 75– room 2301	519000 Zhuhai (China)
Telephones	+86	
E-mail	raphael.cooper@sapici.com.cn	
Nationalities	British and Italian	
Date of birth	24/07/1970	
Gender	MALE	

WORK EXPERIENCE

- Dates May 2015 till now
 - Name and address of employer Sapici S.P.A. Italy (Major shareolder Sapici Zhuhai)
 - Type of business sector Chemicals , polyesters , polyurethane and other specialties
 - Occupation or position held Member of the board of directors Italy , GM in China
 - Main activities and responsibilities Define company strategies and supervise company operations

- Dates September 2014- till now
 - Name and address of employer R&R Global Industrial Consulting Co. , LTD
 - Type of business sector Industrial consultancy
 - Occupation or position held Owner
 - Main activities and responsibilities Consult European Chemical and Automotive companies for Management improvement, cost reduction and profit maximization .

- Dates October 2008-September 2014
 - Name and address of employer NPD East Asia – Macau
 - Type of business sector Commodities , fitness products
 - Occupation or position held Product & Project Manager Europe and North Africa , World Wide Supply Chain manager
 - Main activities and responsibilities Establishment of the company , definition and qualification of supply chain (including FMEA on process , continuous improvement , lean manufacturing concepts) , on site quality inspections before delivery to stock , acquiring of customers . Quality Assurance process
Trained and grow up 11 factories in China

- Dates October 2006 - October 2008
 - Name and address of employer Zhuhai Autoparts - China
 - Type of business sector Automotive industry – Machining , moulding and spare parts production
 - Occupation or position held General Manager
 - Main activities and responsibilities Establishment of the company , organization definition , planning the purchase of the machines and machine lay-out definition , selection and formation of the main staff, identify and create a supply chain , create an excellent and friendly network of political connections at all government levels , construction of the company buildings(20,000 covered m2) , definition and implementation of software system to give a complete picture of what was going on in the Chinese plant , financial and production reports

- Dates September 2005 – October 2006
 - Name and address of employer Util industries – Panyu China
 - Type of business sector Blanking of steel with thickness from 3 to 7 mm and production of moulds for steel blanking
 - Occupation or position held Project Manager
 - Main activities and responsibilities Responsible for the start-up of the factory , organigram definition , selection and formation of the main staff, construction of the building , financial and production reports , purchasing of machines and quality instruments , create a network of political connections . Setting of ERP system.

- Dates May 1997 – August 2005
 - Name and address of employer Lpr Group - Piacenza (Italy)
 - Type of business sector Spare parts for automotive market
 - Occupation or position held R&D Production Manager and R&D Manager , Plant Manager
 - Main activities and responsibilities Quality and technical manager , Production line manager for : brake hoses , brake shoes , brake pads , metal fittings , blanking and welding. Definition of time and production methods, safety on production site.

- Dates May 1995 – May 1997
 - Name and address of employer Finnord Group – Varese (Italy)
 - Type of business sector Machining , moulding of rubber and plastic , extrusion of rubber pipes for automotive industry
 - Occupation or position held Group Quality Manager – Labs and R&D
 - Main activities and responsibilities Responsible for implementation of the quality system, keep the relations with customers for the quality and technical aspects, project and process analysis using FMEA, Problem solving, PDCA. Implementation of quality and technical requirements of OE customers

- Dates June 1991 – May 1995
 - Name and address of employer Zedmark Refractory products – Oleggio Castello (Italy)
 - Type of business sector Chemical – Special Refractory products
 - Occupation or position held Quality Assurance
 - Main activities and responsibilities R&D and quality control Lab manager– Technical support to Sales manager – Vice plant manager , keep the relations with customers , purchasing , production planning .

- Dates September 1990 – June 1991
 - Name and address of employer Sikkens – AKZO Group Coatings Division Dormelletto (Italy)
 - Type of business sector Paints for buildings
 - Occupation or position held Researcher
 - Main activities and responsibilities Research of new raw materials for production of paints and their application. Do to my knowledge of English I was also appointed as responsible of cooperation with other European Research labs of the group.

EDUCATION AND TRAINING

- Date 1990
- Title of qualification awarded Industrial Chemistry degree

STAGES

Galgano	Basic course : ISO 9000 and industrial applications
Galgano	Advanced course : ISO 9000 and implications on industrial organisation
Galgano	Variability of the quality system with ISO 9000 (1994 edition)
Galgano	Total Quality Assurance
ISVOR FIAT	Application to the project of the FMEA techniques
ISVOR FIAT	Application to the product of the FMEA techniques
ISVOR FIAT	Problem solving techniques and PDCA
ISVOR FIAT	Problem finding techniques and prevention of non-compliance
Certichim	Quality system auditing
Certichim	Quality in the Haulage sector
company	Tool calibration handling
company	Marketing and communication

PERSONAL SKILLS AND COMPETENCES.

MOTHER TONGUE ITALIAN

OTHER LANGUAGES

ENGLISH

- Reading skills EXCELLENT
- Writing skills GOOD
- Oral skills EXCELLENT

OTHER LANGUAGES

FRENCH

- Reading skills GOOD ESPECIALLY IF TECHNICAL
- Writing skills BASIC
- Oral skills BASIC – GOOD IF TECHNICAL

OTHER LANGUAGES

CHINESE

- Reading skills
- Writing skills
- Oral skills

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BASIC

SOCIAL SKILLS AND
COMPETENCES

Excellent relationship skills at all levels (workers , managers , CEO , Government). Very good in Team Work and coaching . Excellent in reach targets defined by the company. Used to work and dialogue with world wide cultures. After 7 years in China I also grown my net within the government going up the chain of command till one step lower than the president of China in Beijing . This enables me to solve quickly some problems .

ORGANISATIONAL SKILLS AND
COMPETENCES

Used to manage and co-ordinate different units in the same time (production, technical and administration offices). Capable of autonomous decisions accordingly to company rules and goals and in line with the local rules and laws.

Used to work under high pressure even in difficult environment and in situations of acquisition of a company and/or reorganization.

COMPUTER SKILLS AND
COMPETENCES

Microsoft Office , Lotus , Corel Flow , Corel Draw , Internet applications , ERP (IBM AS400 , Kingdee)