

## China-Italy Chamber of Commerce Career Day 2020

## Job Description

Position: Consultant/Senior Consultant

Job Description (100 words):

Developing new business and building up business partnership;

- Well understand clients' job description and requirement, provide professional consultation and guidance to clients;

- Research and source for best-fit candidates or guide assistant to do this job;

- Interview and select candidates according to clients' requirements and characteristics and recommend suitable candidates to clients;

Arrange face to face interview between clients and candidates and solve all problems during the process;
Coordinate salary negotiation and sign of employment notice, and do a detailed back-ground investigation of candidates according to the requirements of customers;

- The follow-up of candidates in the middle and late stage of the pre service, and provide the corresponding career development proposals for the candidates.

Job location:	Beijing,	Shanghai,	Shenzhen,	Suzhou	Ningbo,	Guangzhou
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Type of job (full-time, part-time, internship): Full-time

Required experience: At Least 5 years working experience in human resource industry

Starting date: Negotiable

Salary (if indicated): Negotiable

## Candidates' requirements (100 words)

- Successfully deliver placements to achieve an individual financial target in a given quarter-ly period;

Complete BD activity to generate sufficient orders to achieve the individual financial target;
Represent the company brand with the utmost integrity and professionalism – demonstrat-ing speed of response, quality delivery and industry expertise, including attendance at networking events;

- Provide supervision and coaching to team members as required in order to achieve indi-vidual and team targets;

- Maintain accurate system recording and reporting of data.



Camera di Commercio Italiana in Cina 中国意大利商会 China-Italy Chamber of Commerce

**Company Information** 

Company Name: Gi Group

Company Description (100 words):

Gi Group is one of the world's leading companies providing services for the develop-ment of the labor market. Gi Group China is the presidential or board member in HR associations in Shanghai, Beijing, Zhejiang, Ningbo, Suzhou and Guangzhou. Through our services we want to contribute, as a key player and on a global basis, to the evolu-tion of the labor market and to emphasize the personal and social value of work.