



Camera di Commercio Italiana in Cina

中国意大利商会

China-Italy Chamber of Commerce

China-Italy Chamber of Commerce
Career Day 2020

Job Description

Position: **China Sales Manager**

Job Description (100 words):

- Be responsible of exploring compressor market to reach the sales target;
- In charge of products selling in China and tracking the payment;
- Support existing business-partners and prospect for new clients to turn into increased profitable business growth;
- Travel extensively for the promotion and development of compressors in China;
- Visiting customers to maintain good relationship and deal with commercial issue;
- Control and manage the sales distribution network in the interest of the company, the brand and the customers;
- Also in charge of Marketing development management in China.

Job location: **Suzhou SIP**

Type of job (full-time, part-time, internship): **Full-time**

Required experience:

Starting date: **June-2020**

Salary (if indicated): **Negotiable**

Candidates' requirements (100 words)

- Bachelor's degree or above;
- Have a technical/commercial background;
- Good English language comprehension, including written and spoken communication ;
- Good communication skills (Public-speaking experience an advantage);
- Independent & conscientious working methodology (able to work in a team);
- Motivated to face new challenges.



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Company Information

Company Name: **Mattei (Suzhou) Air Compressors Manufacturing Co., Ltd.**

Company Description (100 words):

Mattei (SuZhou) Air Compressors Manufacturing Co., Ltd. Which is invested by an Italian company(Ing. Enea Mattei SpA) in Suzhou,China, in 2014,mainly produces many kinds of Mattei air com-pressors for industrial use, 1.5-250 kw installed power, Displacement 0.16-44 m3 / min.

Ing. Enea Mattei SpA is an Italian company that has been producing air compressors since 1919. Over 100 years, the company has continually evolved and is today one of the world's foremost companies in the compressed air sector and the leader in the production of rotary vane compressors.

Ing. Enea Mattei S.p.A. is headquartered in Vimodrone, in the province of Milan, and has established a presence in more than 50 countries through an extended distribution network.