



Camera di Commercio Italiana in Cina

中国意大利商会

China-Italy Chamber of Commerce

China-Italy Chamber of Commerce
Career Day 2020

Job Description

Position: **Sales Representative**

Job Description (100 words):

- Talk with clients to understand their insurance needs;
- Prepare quotations for clients;
- Leverage in-depth insurance knowledge to steer clients towards a viable solution;
- Review insurance plans;
- Work with teams to deliver quality customer service at all touch points;
- Follow-up with clients on a regular basis.

Job location: **Shanghai and Beijing**

Type of job (full-time, part-time, internship): **Full-time**

Required experience: **None**

Starting date: **June 26th, 2020**

Salary (if indicated):

Candidates' requirements (100 words)

- Autonomous, proactive, and enthusiastic;
- Flexible, creative, and able to adapt to new market trends;
- Strong communication, negotiation, and interpersonal skills;
- Results oriented;
- Good customer relationship management;
- Organizational and time management;
- Excellent verbal and written English skills (additional languages are a plus);
- Proficient in Microsoft Office and willingness to learn new applications;
- Profiles we are looking for: foreigners and Chinese;
- Eligible for working visa.



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Company Information

Company Name: **Pacific Prime**

Company Description (100 words):

Pacific prime is Asia's leading International Insurance advisor offering free and impartial advice on the widest range of high quality medical insurance plans.

Established in 1999, we now have over 200,000 individual clients and 5,000 corporate accounts in over 160 countries. Our head office is located in Hong Kong with branches providing local support in Shanghai, Beijing, Thailand, Dubai, Singapore, United Kingdom, US and Mexico

With now over 500 trained people, we can provide unparalleled levels of impartial advice specific to each individual client's needs in many languages including English, Chinese, German, French, Italian, Portuguese, Arabic, Russian and many others.