

## Contatta

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## Competenze principali

Legal Writing

Legal Advice

Legal Assistance

# Pierre Restori

Project Manager presso Barbatelli & Partners Management  
Consultant Shanghai Co., Ltd.  
Jing'an District, Shanghai, China

## Riepilogo

Project Manager responsible in planning, executing, closing projects in many different industries (automotive, mechanical, manufacturing, fashion retail, food and beverage), managing teams and operations.

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## Esperienza

Barbatelli & Partners Management Consultant Shanghai Co., Ltd.

3 anni 10 mesi

Project Manager

maggio 2019 - Present (11 mesi)

Shanghai City, China

Planned and executed more than 20 projects in the last year in industrial sector. The main projects were focus on entry strategies, market analysis, establish companies (WFOE, Joint Venture), partners, distributors and suppliers's research, and legal issues (IP protection) in China.

Managed a team of 15 employees, facilitating commitment and productivity, and motivating team members.

Business Counsel

giugno 2016 - Present (3 anni 10 mesi)

Managed market entry strategies, defining clients' needs, sticking to deadlines, evaluating KPIs and managing budget. Define

position to fulfill corporate needs, screening and interviewing candidates.

Coordinate the negotiations of several agreements (i.e. Service, trademark and licensing, distribution and employment). Managed

legal assignment including HR, commercial and corporate law, IP law.

Responsible for HRM and business administration support.

China-Italy Chamber of Commerce

Internship

febbraio 2016 - giugno 2016 (5 mesi)

Focused on market analyses, partner research, business credit report for the business companies.

Mainly offering business assistance to clients, with special regard:

- business delegations support
- direct marketing
- HR Services
- Event organization

## Legal Firm

### Legal Assistant

dicembre 2013 - gennaio 2016 (2 anni 2 mesi)

Legal assistant in "Studio Legale Malvisi/Lannutti" focused on labor, commercial and civil law.

Mainly offering legal advice to clients about their labor disputes in Italy, with special regard:

- involved in writing legal acts
- assistant to mediation between workers and companies
- participating in meeting with clients
- assistant to litigations in the Court of Parma

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## Formazione

### Università degli Studi di Parma

Laurea Magistrale LM in Giurisprudenza, Giurisprudenza/diritto statunitense · (2008 - 2013)

### Legal school

legal trainee, Law · (2014 - 2015)