



Camera di Commercio Italiana in Cina

中国意大利商会

China-Italy Chamber of Commerce

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Career Day 2020

Job Description

Position: **Sales Manager based in North China**

Job Description (100 words):

- Completed the sales targets and marketing tasks assigned by the company on schedule. Responsible for overall regional performance;
- Establish and improve regional sales channels and dealer structure;
- Responsible for zenit brand promotion in the region;
- Maintained the relationship with dealers, followed up the project management, and made payment reminders and progress feedback of sales orders;
- Regional team's management work;
- Complete other tasks assigned by the company or the direct superior.

Job location: **Beijing**

Type of job (full-time, part-time, internship): **Full-time**

Required experience: **At least 5 years relative experience**

Starting date: **Now**

Salary (if indicated): **Discuss personally**

Candidates' requirements (100 words)

- Major in fluid machinery, water supply and drainage or environmental protection;
- Sales experience in municipal sewage products; Experience in sewage pump sales or municipal sewage project design is preferred;
- Good English reading and writing ability, can read technical English materials;
- Good communication skills and keen analytical insight into the changing market;
- Cheerful personality, team management ability, practical and diligent work, able to work independently under pressure, and able to travel for a long time.



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Company Information

Company Name: **Zenit Pumps (China) Co., Ltd**

Company Description (100 words):

Zenit was established in the late '50s, but it was in 1977 that its history began as a ma-jor manufacturer of submersible electric pumps for domestic and industrial use. Zenit Group is today structured with production sites in Italy and China and sales branches and regional offices in Europe and Asia.

Zenit designs and produces submersible pumps, water treatment systems and accesso-ries. The goals achieved and our fifty-year experience have consolidated our position and our intent to be the benchmark for the sector and have provided further impetus toward innovation.

Zenit undertakes his social responsibility of the environmental protection, and regards the safety and environment as his top task. One of our mission is “Zenit pumps(China), applies the green process, produces the green product, creates the green environ-ment.” Zenit products can be widely applied in the construction occasion of office building, hotel, villa, coliseum etc. The product range including electric submersible pump, sewage lifting station, water treatment system and accessories, especially the Blue series pump and BlueBox lifting station is highly accepted by the market.