

















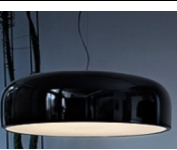













FLOS CHINA DELIGHTFUL OFFER













| 编码 Position | 图片Picture | 描述 Description | 功能 Function | 备注 Note | 数量 Qty | 折扣 Discount | 折扣后单品净价 (人民币含税) Unit Price after discount (rmb VAT incl) | 可销售地区 Area |
|----------------|---|-----------------------|-------------------------|---|-----------|----------------|--|---------------|
| 257s |  | Chasen S2 white | Pendant | old packaging, 1m electrical wire | 1 | 50% | 9,600 | Beijing only |
| 532s |  | Chasen S2 white | Pendant | New condition | 1 | 20% | 15,360 | Whole PRC |
| 210s+211s |  | Cicatrice de luxe 8 | Pendant | Old packaging | 1 | 40% | 41,340 | Beijing only |
| 500s+LB |  | Kelvin W black | Wall | Old packaging | 1 | | 1,670 | Whole PRC |
| 500s+LB |  | Romeo babe soft W | Wall | Old packaging | 1 | 40% | 1,370 | Whole PRC |
| 229s+LB |  | Romeo soft S1 | Pendant | Old packaging | 1 | 40% | 2,978 | Whole PRC |
| 233s |  | Romeo outdoor C3 | Outdoor Ceiling | Old packaging | 1 | 50% | 11,760 | Whole PRC |
| 293s+631s |  | Romeo outdoor W1/C1 | outdoor Wall/Ceiling | old packaging | 1 | 50% | 6,600 | Whole PRC |
| 259s+635s |  | Romeo soft T2 EUR AVO | Table | Dirty packaging | 1 | 20% | 9,200 | Whole PRC |









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|---|---|---|---------|------------------------------|----|-----|--------|--------------|
| 222s |  | Tamburo F black | outdoor | Old packaging | 1 | 50% | 7,416 | Beijing only |
| 242s |  | GLO-BALL C2 | Ceiling | Old packaging | 1 | 40% | 3,840 | Beijing only |
| 526s+LB |  | 265 grey | Wall | Old packaging, small scracht | 1 | 55% | 4,266 | Whole PRC |
| 632s+636s |  | Ktribe F2 silver | Floor | old packaging | 1 | 40% | 7,788 | Whole PRC |
| 504s+505s +506s+511 s+512s+64 5s |  | Taraxacum 88 S2 | Pendant | Old packaging | 1 | 50% | 38,150 | Beijing only |
| 132s |  | TUBULAR BELLS 1 BRUSHED ALU. 40W MAX QT-14 | | new condition | 12 | 30% | 1,386 | Whole PRC |
| 133s+134s +135s+136 s |  | TUBULAR BELLS 2 BRUSHED ALU. 60W MAX QT-14 | | new condition | 24 | 30% | 2,338 | Whole PRC |
| 176s+LB |  | Plaza | Ceiling | New condition | 1 | 35% | 8,897 | Beijing only |
| 177s |  | Diabolo | Pendant | old packaging | 1 | 20% | 5,440 | Beijing only |

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|------------------|---|-----------------|---------|----------------------|---|-----|--------|--------------|
| 613s+609s +LB |  | Can Can White | Pendant | Old packaging | 1 | 30% | 2,465 | Whole PRC |
| 615s+610s +LB |  | Can Can White | Pendant | Old packaging | 1 | 30% | 2,465 | Whole PRC |
| 706s+707s |  | Frisbi | Pendant | New condition | 2 | 20% | 3,184 | Whole PRC |
| 702s+703s |  | Ktribe W silver | wall | Old packaging | 1 | 20% | 3,360 | Whole PRC |
| 704s |  | TAU chrome gold | wall | Old packaging | 1 | 20% | 1,904 | Whole PRC |
| 711s+LB |  | Tin Square | wall | Old packaging | 1 | 20% | 2,434 | Whole PRC |
| 800s |  | Toio black | Floor | Old packaging | 1 | 20% | 7,920 | Beijing only |
| 808s+810s |  | GLO-BALL T1 | Table | Old packaging | 1 | 20% | 5,344 | Beijing only |
| 820s |  | Viscontea | Pendant | Incomplete packaging | 1 | 40% | 10,740 | Beijing only |
| 822s |  | Zeppelin 1 | Pendant | Incomplete packaging | 1 | 55% | 17,910 | Beijing only |

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| 825s+826s |  | Stylos | Floor | Old packaging | 1 | 30% | 5,936 | Beijing only |
| 827s+828s +LB |  | AOY | Table/ Floor | Old packaging | 1 | 40% | 17,198 | Beijing only |
| 829s+831s +833s |  | Arco LED | Floor | Incomplete packaging | 1 | 40% | 15,365 | Beijing only |
| 830s+832s +834s |  | Arco LED | Floor | Incomplete packaging | 1 | 40% | 15,365 | Beijing only |
| F3901009b |  | Moni 2 white | Ceiling | Old packaging | 1 | 20% | 2,384 | Beijing only |
| F1552009b +LB |  | Can Can white | Pendant | Old packaging | 3 | 20% | 2,810 | whole PRC |
| F5600058 Mb |  | Parentesi black | Pendant/ Floor | Old packaging | 2 | 20% | 2,704 | Beijing only |
| F1361009b |  | Smithfield S white | Pendant | Incomplete packaging | 1 | 30% | 5,915 | Beijing only |
| F1361030b |  | Smithfield S black | Pendant | New condition | 1 | 20% | 6,760 | whole PRC |
| F0600009b |  | Ariette 3 | Ceiling/ Wall | New condition | 2 | 20% | 2,304 | whole PRC |
| F0182030b +LB |  | All Light closed black | Wall | old packaging, little scratch | 2 | 30% | 2,136 | Beijing only |

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|-------------------|---|-----------------------|--------------|----------------------|---|-----|--------|--------------|
| F7600030 Mb |  | Toio black | Floor | Old packaging | 1 | 20% | 7,920 | Beijing only |
| F6124007b +LB |  | Romeo babe soft S | Pendant | Old packaging | 3 | 30% | 1,386 | whole PRC |
| F6260000A b+LB |  | Romeo babe W glass | Wall | Old packaging | 1 | 30% | 1,590 | Beijing only |
| F6250042b |  | Miss Sissi violet | Table | Incomplete packaging | 1 | 50% | 690 | Beijing only |
| F6255000b +LB |  | Miss K T chrome | Table | New condition | 1 | 20% | 2,404 | whole PRC |
| F0369035b |  | Archimoon K Red | Table | Old packaging | 1 | 20% | 4,304 | whole PRC |
| F6600004b |  | Taccia silver | Table/ Floor | Old packaging | 1 | 40% | 15,900 | Beijing only |
| FS001706b |  | Kelvin LED white | Table | Old packaging | 3 | 30% | 2,660 | whole PRC |
| FS001708b |  | Kelvin LED anthracite | Table | Old packaging | 5 | 30% | 2,940 | whole PRC |

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|------------------|---|------------------------|---------|---------------|---|-----|-------|--------------|
| FS001710b |  | Kelvin LED black | Table | Old packaging | 3 | 30% | 2,660 | Beijing only |
| F1491009b +LB |  | Mini Button OPAL plast | Ceiling | Old packaging | 4 | 50% | 700 | Beijing only |
| F1491014b +LB |  | Mini Button white/blue | Ceiling | Old packaging | 1 | 50% | 700 | Beijing only |
| F3180009b +LB |  | Button | Ceiling | Old packaging | 3 | 50% | 1,490 | Beijing only |
| F0030057b |  | DE-Light chrome | Table | Old packaging | 3 | 30% | 2,086 | whole PRC |
| F6550014b |  | TAB T G9 blue | Table | Old packaging | 1 | 40% | 1,428 | whole PRC |
| FS001915b |  | TAB T LED black | Table | Old packaging | 1 | 30% | 2,296 | whole PRC |
| F6550009b |  | TAB F G9 white | Table | Old packaging | 1 | 40% | 2,088 | whole PRC |
| F3300000b |  | Lampadina black | Table | Old packaging | 1 | 20% | 960 | whole PRC |
| F6541009b |  | TAU white and gold | Wall | Old packaging | 2 | 30% | 1,666 | whole PRC |
| F7600030b |  | Toio black | Floor | No packaging | 1 | 50% | 4,950 | Beijing only |
| F3030000b |  | GLO-BALL F3 | Floor | No packaging | 1 | 40% | 6,588 | Beijing only |

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|-----------|---|--------------------|-------|--------------|---|-----|--------|--------------|
| FS001928b |  | Kelvin LED F black | Floor | No packaging | 1 | 40% | 3,045 | Beijing only |
| F6310004b |  | Stylos | Floor | No packaging | 1 | 40% | 5,088 | Beijing only |
| F0300000b |  | Arco | Floor | No packaging | 1 | 40% | 13,968 | Beijing only |
| F6160020b |  | Rosy Angelis | Floor | No packaging | 1 | 40% | 3,540 | Beijing only |
| F3415000b |  | Luxmaster | Floor | No packaging | 1 | 40% | 5,868 | Beijing only |
| F3026000b |  | GLO-BALL basic 2 | Table | No packaging | 1 | 40% | 4,368 | Beijing only |
| F0250057b |  | Ara' | Table | No packaging | 2 | 40% | 4,788 | Beijing only |
| F6550009b |  | TAB T G9 white | Table | No packaging | 1 | 40% | 952 | Beijing only |