

**Service Providers Working Group (SPWG)  
Meeting**

Shanghai



**SPWG TOGETHER WITH IMWG (INDUSTRY AND  
MANUFACTURING WORKING GROUP)**

**23<sup>RD</sup> NOVEMBER 2012, 6:15 PM 8:30  
PM**

**SHANGHAI**

**AUTOMOTIVE MARKET IN CHINA**

# Service Providers Working Group (SPWG)



- The SPWG group includes all the companies working in the service sector, such as consulting companies, law firms, banks, insurance, IT, exhibition, event organizers, and etc. The group is active in the organization of activities, which can be beneficial to all CICC Members, such as seminars on specific topics and promotional activities. SPWG works in close co-operation with other Work Groups of the Chamber in exploring from time to time topics that have been identified throughout countless interactions between the working groups.

# Working Group meeting, 23<sup>rd</sup> September Shanghai



<b>NAME</b>	<b>SURNAME</b>	<b>ORGANIZATION</b>
Francesco	Motta	Pininfarina
Lorenzo	Riccardi	GWA
Grace	Fear	GWA
Cosimo	Bellanova	Caprari
Christophe	Duchatellier	Adecco China
Francesca	Coco	Fesco Adecco
Andrew	Morris	Fesco Adecco
Anja	Brandau	Fesco Adecco
Vincent	Benjamin	Fesco Adecco
Eric	Brandau	Continental
Simon	Campostrini	European Chamber of Commerce
Alberto	Rudatis	Huayi Industrial

# Working Group meeting, 23<sup>rd</sup> September Shanghai



<b>NAME</b>	<b>SURNAME</b>	<b>ORGANIZATION</b>
Lars	Falk	Volvo
Francesca	Musco	MBA
Angelo	Puglisi	Benteler
David	Li	Magneti marelli
Arianna	Agresti	Nuovo Mondo International
Graziana	Aguglitta	Nuovo Mondo International
Loredana	Vavassori	Blenders
Luca	Bizzarri	Blenders
Daniele	Wu	Schaeffler Greater China
Angela	Bao	Schaeffler Greater China
Andrea	Leonardi	CEBI Electromechanical Components
Guglielmo	Colombo	Olimpia Splendid

# Working Group meeting, 23<sup>rd</sup> September Shanghai



<b>NAME</b>	<b>SURNAME</b>	<b>ORGANIZATION</b>
Edi	De Gasperi	RADICI Plastics Suzhou
Marco	Gelardi	Fiat Powertrain
Maurits	Aalberse	Qoros Automotive
Angie	Yang	Continental
Stefano	Vigano	
Giovanna	Barletta	
Mario	Tasso	argol villanova logistics china
Giuseppe	Marchi	intercosped
Daniele	Bottino	Redaelli
Mario	Scolozzi	Redarelli
Alessandro	Miraglia	algat
Francesco	Reggiano	cornerstone
Duccio	Alabiso	Seed Consulting
Giulio	Pagliai	AZ investment

# Meeting Agenda



- Brief Introduction by Lorenzo Riccardi on SPWG's activities, and by Cosimo Bellanova on IMWG's activities and China-Italy Chamber
- Presentation by Francesco Motta about the Automotive Market in China (Pininfarina case)
- Any Other Business and Closing Remarks
- Next Meeting

# Brief Overview of Main Presentation



- General and Political overview of the market
- Growth and Exports
- Market composition
- Forecasting the Future

# Meeting Minutes



- 1. Brief Introduction** by Lorenzo Riccardi regarding SPWG's activities and the chinese automotive market;
- 2. Brief Introduction** by Cosimo Bellanova regarding IMWG's activities
- 3. Presentation** by Francesco Motta on:
  - General and political overview of the chinese automotive market
  - Growth and Price war
  - Export Market and chinese OEM's presence
  - Expectation about the future of the market
- 4. Questions** from Working Group Attendees on the Main Presentation;



# Meeting Minutes



## **4. Any Other Business & Closing Remarks by Lorenzo Riccardi**

The members of the group will try to involve other organizations, managers and professionals of the service sector in order to create a working group of mixed members such as consulting companies, law firms, banks, insurance, IT, exhibition, event organizers, and etc.

**Objective:** find more people with expertise in the services provider industry (to share their knowledge with the group) and connections in this industry in Shanghai.

# Meeting Minutes



## **Next Meeting: in December**

Overview: At the next meetings, the new topics will be the e-commerce, fashion retail, yacht sector and others

# **Drafting of a periodic Newsletter on different topics related to service providers:**

## **SPWG NewsFlash - *contents***

Banking and finance

Human Resources

Insurance

Information technology

Legal

Tax

Strategic consulting – M&A

Exhibitions and events

Others

## **Drafting of a periodic Newsletter on different topics related to service providers:**



- **SPWG – Newsflash**
- **The members of the group will share information on news, events and updates to be included in the periodical newsflash. The newsflash will be sent to members of the group and will be included into the news sent by the CCIC on a periodical basis.**

# Next Meeting and Info



- Next Meeting of the SPWG will most likely be held on January 2013.
- Date and location: will be confirmed to all members